

# Naval Station Norfolk

## Vista Point Center

### November 2, 2023

## Event Participation

JOB SEEKERS IN ATTENDANCE	216
SEARCHABLE PROFILES	508

BRANCH OF SERVICE	
Air Force	4.8%
Army	19.5%
Coast Guard	2.7%
Marines	7.3%
Navy	65.7%

RANK	
E-5 & below	46.4%
E-6 & above	41.5%
W-1 to W-5	2.4%
O-3 & below	2.9%
O-4 & above	6.8%

STATUS	
Active Duty	43.6%
National Guard	0.0%
Reservist	0.0%
Retired	0.0%
Separated	48.5%
Spouse	7.9%

ACTIVE CLEARANCE	64.0%
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## Event Feedback

EXHIBITOR FEEDBACK	% FAVORABLE	
	This Event	5 Year Average
Quality of Candidates	85.7%	90.0%
ROI	94.3%	90.0%
Likelihood of Participating Again	94.3%	88.5%
Overall Experience	94.3%	93.0%

JOB SEEKER FEEDBACK	% FAVORABLE	
	This Event	5 Year Average
Variety of Exhibitors	91.3%	83.0%
Likelihood of Recommending the Event	91.3%	86.0%
Likelihood of Securing an Interview	87.0%	66.2%
Overall Experience	95.7%	83.4%

EMPLOYERS EXPECT TO EXTEND	Total	Per Employer
Interviews	390-703	4-8
Offers	166	1.9

QR CODE	Total	Per Exhibitor
Candidate Scans	759	8.5

ADDITIONAL INFORMATION
<p>-- DAV was the title sponsor for this event</p> <p>-- Promotional support was provided by FOX43 Hampton Roads, NBC 10 (Wavy), CBS 3 (WTKR), ABC 13 (WVEC), Parsons Corp, Merck &amp; Company, MSN News (National) National, General Dynamics, Happening Next, Hiring America, Navy MWR, and 97.3 The Eagle</p>

FUTURE EVENTS
<p>Information about future RecruitMilitary events can be found here:  <a href="https://events.recruitmilitary.com/exhibitors/schedule">https://events.recruitmilitary.com/exhibitors/schedule</a></p> <p>Learn more about the next Naval Station Norfolk event (4/18/24):  <a href="https://events.recruitmilitary.com/events/1753/exhibitor_registrations">https://events.recruitmilitary.com/events/1753/exhibitor_registrations</a></p>

*It is not uncommon for some candidates who attend to be displeased with the event because they did not secure the job they sought. We seek to continually improve the Career Fair experience for both clients and job seekers and will continue to explore ways to do so.*



## Event Feedback

### EXHIBITOR TESTIMONIALS

Great place to engage the highly skilled transitioning military candidates.

The event was very well organized and there were a nice variety of candidates to meet with. I really liked the QR codes where we can review resumes on-line.

Excellent quality of candidates!

Great event! Worth the time and effort. Excellent partner & events that help us get the word out to the candidates.

Highly recommended. Very professionally run and well attended event.

Good way to meet good candidates.

It was a great event. I like the flow and appreciate that service personnel are afforded the opportunity to talk with those of us who were in their shoes. The only improvement would be to increase the frequency of the event.

Loved the quality of the candidates and the staff at the event are wonderful.

Great pool of candidates with great training and experience.

I really liked the pre-event communication and how well-organized the event itself was. There was a good candidate pool and the food and refreshments were good. Great experience.

Great event with a lot of employers and a motivated candidate pool of talented folks.

The event was very well organized with a diverse group of employers, resources, and candidates.

### JOB SEEKER TESTIMONIALS

The RecruitMilitary job fair is a must attend event!

This is a great opportunity for job seekers.

I would recommend it based on the variety of employers at the event.

It was a great event with job opportunities for every rank and time in service.

Networking is paramount. Having the opportunity to meet and speak with companies is far better than browsing endlessly through recruitment sites.

I will be telling other vets about the diversity of vendors. I walked in nervous and walked out feeling very confident that I have at least three solid leads on future employment.

Great networking opportunity.

There are a lot of potential employers and the ease of using the QR code for the resume made it that much easier for both employer and job seeker.

This event puts veterans in direct contact with potential employers. The set up is perfect.

There were a lot of vendors. Very friendly.

There are a wide variety of employment opportunities! Something for everyone!

Excellent turnout, well attended, and great vendors.

It gives you practice to perform your own 30-second elevator pitch.

Go! You will never know what you will come out with.

## Exhibitors

TOTALS

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AK9I — Airstreams Renewables Inc. — Altec Industries — Amentum — Anne Arundel County Police Department — Applied Materials — Atlantic Union Bank — Baltimore County Police Department — Bear Express LLC — BrightSpeed — CBRE — Century Concrete LLC — Checkered Flag BMW/MINI — City of Durham North Carolina — Coca-Cola Consolidated — Colonna's Shipyard Inc. — Constellation Energy Group Inc. — Constellis — Covanta — DTE Energy — Defense Contract Audit Agency — Disabled American Veterans — Dominion Energy — D'Aniello Institute for Veterans and Military Families — Eastern Atlantic States Regional Council of Carpenters — Energy Rental Solutions — Fairfax Fire and Rescue — First Command Financial Services — ForgeNow — Future Technologies Inc. - FTI — GERDAU — General Dynamics Information Technology — Granite Shore Power — Gulfstream Aerospace Corporation a General Dynamics Company — Halliburton Company — Hampton Roads Veteran Employment Center — Hanover County Sheriff's Office — Hertz — Hitachi Energy — Horner Industrial Services Inc. — Huntington Ingalls Industries Inc. — ICI Services — Idaho National Laboratory — Integrity Staffing Services Inc. — James River Equipment — Jensen Hughes Inc. — John Deere — KBR — Kay & Associates Inc. — Kinder Morgan — Kwest Group LLC — Leesburg Police Department — Los Alamos National Laboratory — MEB General Contractors — Mantech International Corporation — Merck & Co. Inc. — Military Sealift Command — NAG LLC — National Oceanic & Atmospheric Admin. — Naval Station Norfolk — Navy Exchange Service Command — Nebraska Public Power District - Cooper Nuclear Station — NextEra Energy — Northwestern Mutual — Nucor Corporation — OMNI Business Systems — Parsons Corporation — Pepco Holdings Inc — Peraton — Pilot Travel Centers LLC — Q.E.D. Systems Inc. — RecruitMilitary — Roanoke County Police — Sanitary Linen Service — Seafarers International Union — Siemens Healthineers — Smart Care Solutions — Suffolk Police Department — Sumitomo Drive Technologies — Sunbelt Rentals — Texas Instruments — The Boeing Company — The Entrepreneur's Source — Troops into Transportation — Veolia Water Technologies — Virginia Employment Commission — W.M. Jordan Company — WM (Waste Management) — WestRock