

Norfolk

Peter G. Decker Half Moone Center
February 17, 2022

Event Participation

| | |
|---------------------|-----|
| VETERAN JOB SEEKERS | 119 |
|---------------------|-----|

| BRANCH OF SERVICE | |
|-------------------|-------|
| Air Force | 9.4% |
| Army | 15.6% |
| Coast Guard | 1.0% |
| Marines | 10.4% |
| Navy | 63.5% |

| RANK | |
|-------------|-------|
| E-5 & below | 36.5% |
| E-6 & above | 54.2% |
| W-1 to W-5 | 0.0% |
| O-3 & below | 6.3% |
| O-4 & above | 3.1% |

| STATUS | |
|----------------|-------|
| Active Duty | 48.5% |
| National Guard | 2.1% |
| Reservist | 4.1% |
| Retired | 16.5% |
| Separated | 24.7% |
| Spouse | 4.1% |

| | |
|------------------|-------|
| ACTIVE CLEARANCE | 73.0% |
|------------------|-------|

Event Feedback

| EXHIBITOR FEEDBACK | % FAVORABLE | |
|-----------------------------------|-------------|----------------|
| | This Event | 3 Year Average |
| Quality of Candidates | 91.7% | 90.5% |
| Number of Candidates | 83.3% | 82.9% |
| ROI | 91.7% | 91.3% |
| Likelihood of Participating Again | 91.7% | 89.3% |
| Overall Experience | 100.0% | 92.9% |

| JOB SEEKER FEEDBACK | % FAVORABLE | |
|-------------------------------------|-------------|----------------|
| | This Event | 3 Year Average |
| Variety of Exhibitors | 100.0% | 80.6% |
| Likelihood of Recommending the Expo | 100.0% | 83.2% |
| Likelihood of Securing an Interview | 75.0% | 59.9% |
| Overall Experience | 80.0% | 79.7% |

| EMPLOYERS EXPECT TO EXTEND | Total | Per Employer |
|----------------------------|---------|--------------|
| Interviews | 177-373 | 4-8 |
| Offers | 116 | 2.4 |

| ADDITIONAL INFORMATION |
|---|
| -- DAV was the title sponsor for this event -- The corporate sponsor for this event was First Command Financial Services, Inc -- Promotional support was provided by News Break, WAVY-TV 10 (NBC), WTKR News 3 CBS, Military Sealift Command, DAV, WTKR News 3 CBS, FM99, and WTKR News 3 CBS |

| FUTURE EVENTS |
|---|
| Information about future RecruitMilitary events can be found here: https://events.recruitmilitary.com/exhibitors/schedule |

It is not uncommon for some candidates who attend to be displeased with the event because they did not secure the job they sought. We seek to continually improve the Career Fair experience for both clients and job seekers and will continue to explore ways to do so.

Event Feedback

EXHIBITOR TESTIMONIALS

Great event! We talked to a lot of candidates!

If you are looking for candidates with a strong work ethic and discipline, these are the type of people that you are looking for.

I liked the check in process, the staff, and the way the event was run overall. I don't see how it could be any better. I have attended various job fairs in the past, both as a job seeker and a company or company representative. This was, by far, the most organized. Great job to all concerned.

Outstanding atmosphere and quality employers.

I really liked how it was promoted through the local news especially on WAVY News 10. I feel that any company or organization can capitalize on this broad range of talent.

Great place to find quality candidates. As a government contractor we are required to hire candidates with prior experience on the platforms we maintain. DAV/RM provides us with these candidates.

Great participation -- almost pre-pandemic participation. Always a good place to find quality candidates who possess outstanding work ethics.

Good Job Fair. Great location. Some very good candidates.

Great customer service, friendly environment. Wonderful time & great opportunity for our company. Thanks.

Always a first rate event. Great communication, participation and follow up. Love these events.

The support team was great, the venue chosen was perfect. Everything was well put together.

JOB SEEKER TESTIMONIALS

Wide variety of recruiters.

Excellent experience. Do your homework and be prepared to leave with a job especially if your profile and resume are a good representation of you and what job you are looking for.

Wide variety of companies and transition support groups.

You've got to go to this...great way to actually talk to an employer, personally share your resume, and make an instant connection. It's not easy applying solely on-line and hoping that an algorithm passes you on.

Talk to people, you'll be surprised what you learn. There was a good variety of exhibitors.

It's a great opportunity to network.

Talk to everyone even if you think you don't have interest in the company.

It was cool the way it was. No changes needed. Everything was excellent.

If you're close to the end of your enlistment and considering the transition out, you need to attend this and all networking events.

Very well set up and a lot of employers with a wide range of specialties and opportunities were present.

I like the new scan code process.

The face to face interaction is needed especially when looking for a new career.

Exhibitors

TOTAL

53

Applied Materials – C-Innovation – Cavalier Hotel Corporation – Centura College – Checkered Flag BMW/MINI – City of Chesapeake (CSO) – Claim Academy – Collins Machine Works – Colonial Home Services – Colonna's Shipyard Inc. – DeVry University – Disabled American Veterans – Elizabeth River Tunnels – Embry-Riddle Aeronautical University – First Command Financial Services Inc. – Fiserv Inc – GreenTree Realty – Greg Garrett Realty – Hanover County Sheriff's Office – Heavy Equipment Colleges of America – Honeywell - KCNSC – Hourigan Construction Corp. – Howmet Aerospace – Huntington Ingalls Industries - Technical Solutions – KGPCo. – Kay & Associates Inc. – Klett ConsultingGroup Inc – Lockheed Martin Corporation – M1 Support Services – MEB General Contractors Inc. – ManTech International Corporation – Military Sealift Command – National Oceanic & Atmospheric Admin. – New Horizons Computer Learning Centers – Perdue Foods – Portsmouth Police Department – Q.E.D. Systems Inc. – RSA – Raytheon Company – Saber Health – San Antonio PD – Shipyard Staffing – Suffolk Police Department – Sunbelt Rentals – The Fishel Company – The Schwarting Agency – Veterans Florida – Virginia Department of Transportation – Virginia State Police – W.M. Jordan Company – WR Systems – Walgreens – Winston-Salem Police Department